

## **Technology Recruiting**

# solutions

Expert insight for your IT, engineering, and technical staffing needs.

#### **Perceptive Recruiting**

High Caliber Staffing, Rooted in Tradition



# PERCEPTIVE DIFFERENCE

## What sets Perceptive Recruiting apart from the crowd?

Perceptive Recruiting's extensive corporate Human Resources experience gives us a deep understanding of the needs of companies hiring technical staff in highdemand fields.

We build long-lasting relationships with our client companies and tech talent looking for the perfect career opportunity.

We provide flexible solutions, with insight and a level of service you won't find anywhere else.

#### We value workplace diversity

As a WENBC-certified Woman-Owned Company, we are seeking diverse candidates with a high level of experience and qualifications to fulfill our clients' staffing obligations.

Searching for a technical recruiting solutions provider with the ability to locate local talent for short-term staffing, permanent placement, or contract-to-hire? Contact Perceptive Recruiting.

## PERCEPTIVE RECRUITING

info@perceptiverecruiting.com

(864) 908-0105

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# Software Development Company

» The technology recruiting solutions from Perceptive Recruiting have helped many businesses turn the stress of meeting their hiring objectives into remarkable success.

1

Our client was without internal corporate recruiting help and worked consistently with 7 recruiting companies for their software development openings.

Our competitors sent undesirable candidates, diluting the candidate pool with under-qualified candidates or ones that did not match their culture. The client frustration came from spending too much time looking at resumes that weren't a fit for their needs and extending time to fill the job.

2

We dug deep into their technology requirements and company culture. We generated specific technical questions for interviews and gathered benefits, salary, bonuses and other information to "sell" to candidates. We facilitated personality and technical tests and scheduled interviews on calendars. We coordinated with HR to complete on-boarding packages.

We saved them valuable time to fill their software development roles, so they could concentrate on their project deadlines. We were efficient and excellent representatives to sell their company.

3

This client would tell you that being an engineer himself, he sees the incredible value we bring in eliminating wasteful resume viewing and giving him the opportunity to hire exceptional long-term employees quickly and efficiently.

We have an ongoing 16+ year relationship with this client and source solely for his company when they have software development, DBA, BA, or technical support openings. We work with multiple managers who run different departments that trust us with their recruiting.

Our quality recruitment and dedication to the success of our clients made the difference in this situation, and we provide that same level of commitment and customer service to every client we work with. Our track record of long term relationships with our clients is excellent!

#### PERCEPTIVE RECRUITING'S STAFFING SPECIALTIES INCLUDE:

SaaS Developer
Software Developer – Web, Java, .Net, SQL
Mobile Applications Developer
Programmer Analyst
ETL Developer/Analyst
Solutions Architect
Data Architect / Business Intelligence
Business/Data Analyst
Technical Trainer
Technical Writer
Technical Help Desk
IT Management – VP, CIO, CTO level
IT Sales and E-Marketing Executives
Cloud Strategist
Project Manager / Program Manager

IT Auditor
Data Warehouse Manager
Scrum Master
Business Intelligence Manager
Systems Administrator
Network Engineer
Database Administrator – DBA
Applications DBA
Technical Support Analyst / Help Desk
Quality Assurance Engineers / Tester
ERP Administrator/Analyst
Production Support Analyst
SAP Analyst / ABAP Developer

...and more

# LOCALLY-OWNED AND DEDICATED TO SERVING Information Technology Companies

When you combine our decades of experience, unique flexibility, and focus on building long-term relationships, you'll discover no other company can match our IT staffing and technical recruiting services.

#### We're ready to prove it.

Get started solving your technical staffing needs with Perceptive Recruiting.



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